



AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA

NTSC17180057

SOS CHILDREN'S VILLAGES OF INDIA **Campus Recruitments 2017 Passing out Batch**

Batch	2017
Website	www.soschildrensvillages.in
Job Title	FUNDRAISING EXECUTIVE
Eligible Degrees	BBA / BCA/ BSC/ B.COM
Eligible Branches	ANY GRADUATE
Eligibility Criteria	No Percentage Criteria
Location	India
Compensation (CTC)	3.0 LPA- 4.0 LPA
Roles & Responsibilities	<ul style="list-style-type: none">• Responsible for achieving the fund raising target creating leads & conversions by meeting prospects face to face - with special focus on closing deals / donations and achieving set targets as per the objectives of the organization.• Identify opportunities by generating references for committed giving through individuals .The incumbent should have the flair of approaching & striking a random conversation with a stranger on street .• Assistance in developing strategies to encourage new or increased contributions.• Identify and build relationships with potential donors.• Attend community events, meetings, or conferences to promote organizational goals or solicit donations or sponsorships.• Assisting in fundraising activity plans that maximize participation or contributions and minimize costs.
Other Desired Skills / Competencies	<ul style="list-style-type: none">• Excellent communication skills.• Proficiency in 1-2 regional languages will be an advantage.• Must have significant and proven writing, presentation skills & operational skills like MS Excel, PP etc.• Should have good communication skills and should be a pleasing personality to come across.• Willingness to travel locally• Assertive in nature, strong convincing and negotiation skills

	<ul style="list-style-type: none"> • Reporting in Office mandatory in the mornings • Should be willing to work in weekends; if needed. • Well organized and strong in follow ups.
Documents Required	Will be Informed later
How to Apply?	<ul style="list-style-type: none"> • Interested & eligible students should send their Resume on below mentioned Email Id latest by 19 August 2017 <p>Email Id : schawla94@amity.edu</p> <p>Subject Line : SOS CHILDREN'S VILLAGES OF INDIA</p>

My Best Wishes are with you!

Dr Ajay Rana
Advisor